THIS LIST IS REVISED FROM MONTH TO MONTH

Latest Operatic Successes and the Universally Recognized Steady Sellers THIS DEPARTMENT has been inaugurated primarily in the interest of MELODY subscribers distantly located from the big metropolitan centers, where the facilities for keeping in close touch with the large output of the various American publishers are usually very limited. Subscribers can safely order any piece of music herein announced as having received the stamp of public approved for no indusement will be allowed to influence the listing.

REGARDLESS OF MELODY'S PERSONAL OPINION OF THE MERIT ON NEW NUMBERS, NONE WILL BE CATALOGED UNTIL THEY HAVE BECOME PRONOUNCED SUCCESSES.

VOCAL

After All
After You've Gone
A Good Man is Hard to Find
Alcoholic Blues
Alabama Lullaby
And That Ain't All
Anything Is Nice From Dixie
Are You from Heaven?
Battle Song of Liberty
Beautiful Girl of Somewhere
Beale Street Blues
Blues Ridge Blues
Blue Ridge Blues
Break the News to Mother
Breeze Blow My Baby Back
Bring Back Those Wonderful Days
Broken Blossoms
Can You Tame Wild Women?
Casey (K.C.)
Cathedral Chimes
Chong
Come on Papa
Cootie Tickle, The
Daddy Long-Legs
Dallas Blues
Dear Heart
Dear Old Pals
Don't Cry Frenchy
Don't Forget the Salvation Army
Evening
Everybody Wants a Key to My Celli

Don't Forget the Salvation Army
Evening
Everybody Wants a Key to My Cellar
Ev'ry Day
Everything is Peaches Down in Georgia
Eyes, That Say I Love You
Farewell (Aloha Oe)
For Johnny and Me
Friends
Frenchy Comes to Yankeeland
Garland of Old Fashiened Flowers
Gates of Gladness Gates of Gladness General Pershing Girl of Mine

Good-Bye Wild Women Granny
Greatest Story Ever Told
Hand That Rocked My Cradle
Have a Smile
Hawaiian Dreams
Heart Breaking Baby Doll
He's Had No Lovin' for A Long Long Time
How Can You Keep Them Down on the Farm
If I'm Not at the Roll Call
I Ain't Got Weary Yet

30c.List—VOCAL

A Dream
A Perfect Day
Asleep in the Deep
Beautiful Isle of Somewhere
By the Campfire
By the Watermelon Vine
Carry Me Back to Old Virginny
Do You Remember
Dreamy Alabama
Egyptland
Give Me All of You
Golden Gate Give Me All of You
Golden Gate
I Love You Truly
Just a Wearin' for You
Kentucky Babe
Lil Liza Jane
Litle Pink Rose
Lonesome That's All
Mammy's Lullaby
Oasis
Oh What a Pal Was Mary
Rose Room Rose Room Sing Me Love's Lullaby Some Day When Dreams Come True Somewhere & Voice is Calling Star of the East
Sunshine of Your Smile
Sweet Hawaiian Moonlight
Sweet Siamese
Tell Me
Story Book Ball
Vamp, The
Western Land
When the Boys Come Home
Yogiland
Arabian Nights
Deautiful Ohio Vocal or Waltz
Destiny Vocal or Waltz Destiny Vocal or Waltz
Hindustan Vocal or Fox-Trot
Kentucky Dreams Vocal or Waltz
Moonlight Vocal or Waltz
Oriental Vocal or Fox-Trot
Russian Rag Vocal or Fox-Trot
Sand Dunes Vocal or Inst.

Nona
Oh Death Where Is Thy Sting
Oh Frenchy
Oh Helen
O How She Could Spanish
Old Grey Mare, The

INSTRUMENTAL Blue Rose Waltz Bluin' the Blues Chapel in the Mountains Chicken Reel Chapel by the Sea

Orders sent direct to Melody should be addressed to "MELODY SHEET MUSIC SEVICE" 8 BOSWORTH ST., BOSTON, MASS."

15c. Each - THIS LIST - 15c. Each

Oh How I Hate to Get Up in the Morning

I Ain't Got Nobody Much
I Found You
I Know What It Means To Be Lonesome
I Want a Doll
I'm Forever Building Castles in the Air
I Ain't Got Nobody and Nobody Cares
I'm Glad I Can Make You Cry
I'm a Real Kind Mamma
I'm Going to Break the Mason Dixon Line
I'm Hitting the Trail to Normandy
I'm Sorry I Made You Cry
I've Found the End of the Rainbow
I've Lived, I've Loved, I'm Satisfied
Indianola
In the Heart of a Fool
In the Land of Beginning Again
Irishman Was Made to Love and Fight
Ja-Da
Jazz Baby
Jazzing the Blues Away
Jerry Oh How I Hate to Get Up in the Mo
Oh How She Can Dance
Oh How She Can Sing
Oh Susie Behave
O You Sarah
O O O O O Oh You Women
Oo La La Wee Wee
One Two Three Four
On the Rockin' Rosa Lee
On the Road to Home Sweet Home
Oui Oui Marie
Out of the East
Over There
Pig Latin Love
Ragging the Chop Sticks
Red Lantern, The
Rockabye Baby With Dixie Melody
Rose of No Man's Land, The
Salvation Lassie of Mine
Silver Threads Among the Gold
Singapore Jerry
Joe Turner Blues
Johnny's in Town
Just You
Just for Me and Mary
K-K-K Katy K-K-K Katy
Kisses
Knock the Bull Out of Bolsheviki
Land of Jazz
Lullaby Time
Mama's Blues
Mammy O' Mine
Mammy's Chocolate Soldier
Memories
Me-Ow
Mickey
Minoie Shimme for Me
Music ou the Wedding Chimes
My Belgian Rose
My Dream Girl
My Chocolate Soldier Sammy Boy
My Little Ramblin' Rose
Mummy Mine
Naomi
New Moon, The
Noona

Silver Threads Among the Gold
Singapore
Sipping Cider Through a Straw
Smiles
Somebody's Waiting for Someone
Some Day
Some Day I'll Make You Glad
Some Sunny Day
Sweet Little Buttercup
Sunshine (Spread all the Sunshine you can)
Take Your Girl to the Movies
Tackin' 'em Down
Tears Tackin' 'em Down
Tears
Tears Tell The Story
That's the Meaning of Red, White, and Blue
That Wonderful Mother of Mine'
They Were All Out of Step But Jim
Till We Meet Again
Tishomingo Blues
Tumble Down Shack in Athlone
Turkestan
Up In Mabel's Room
Wait and See
When Ireland Comes Into Her Own
When the Preacher Makes You Mine
While the Incense is Burning
You're Sme Frestly Doll
You're Still My Old Sweetheart
You Can't Blame the Girlies
You Can'tal Blame the Girlies
You Cannot Shake that Shimmie Here
You'll Find Dixieland in France

After Glow (A Tone Picture)
Alohaland Waltz
Big Ben One Step
Battle of Gettysburg March
Ben Hur Chariot Race March
Burning of Rome March
Burterfles Morceau
Cairo Fox-Trot
Calico Rag
Chirpers The
Columbia's Call March
Commander, The March
Croon Time Reverie
Dance of the Skeletons
Dream of Spring Morceau
Eileen Syncopated Waltz
Fairy Flirations Dance Caprice
Flight of Fancy
Floreine Waltz
Four Little Blackberries
Fire Alarm March
Hawaiian Dreams Waltz
Home Sweet Home Medley Waltz
Hoop-e-Kack Two-Step
Il Trovatore Syncopated
Indian Sagwa March
In the Bazaar Oriental
Jogo Blues
Kansas City Blues
Memories of Home Reverie
Midnight Fire Alarm March
Moonlight Wooing Valse
Memories of Home Reverie
Midnight Fiyer March
Napeleon's Last Charge
Our Sammies March
Paul Revere's Ride March
Repasz March
Rubber Plant Rag
Sandy River Rag
Sing Ling Ting Chinese One-Step
Some Shape One-Step
Sleepy Hollow Livel Rag
United Nations Heidelberg
I'm Forever Blowing Bubbles
Magic of Your Eyes
Message of the Violet
Missouri, The Vocal or Waltz
Mether Machree
My Rosary for You
My Wild Irish Rose
Sweetest Story Eyer Told
There's a Long Long Trail
When Irish Eyes are Smiling
Where the River Shannon Flows Dream of Heaven Waltz Egyptian Nights Fox-Trot Fairy Kisses Waltz Hearts and Fowers Kiss of Spring Waltz Meditation Meditation
Mighty Lak a Rose Waltz
Melody of Love
Maple Leaf Rag
National Emblem March
Peter Gink
Rainy Day Blues

PIANO

Sand Dance
Star of the Sea
Sunset in Eden Waltz
Turkey in the Straw
Wedding of the Fairies Waltz
Wedding of the Winds INSTRUMENTAL El Capitan March
King Cotten March
Kiss Me Again Waltz
Liberty Bell March
Lights Out March
Manhattan Beach March
Ragging the Scale
Robin's Return
Stars and Stripes Forever
Washington Post March
Wayside Chapel

35c. List—VOCAL Absent At Dawning Carissima Doan Ye Cry, Ma Honey Glowworm

lume III, Number 10

October, 1919

Price, 10 Cents

ONTHLY MAGAZINE FOR LOVERS OF

FEATURES IN THIS ISSUE

The Story of a Story A Musical Star of Magnitude Waggish Wagging by a Wag Granddad and Granddam Days Found Gold at the End of Ragtime Rainbow. By E. R. Winn Chicago Syncopations. By Axel W. Christensen Just Between You and Me. By George L. Cobb Jazz Notes. By Jimkin

MUSIC

Eat 'Em Alive. By Allen Taylor Jazz Fox-Trot for Piano

D-I-X-I-E R-O-S-E (Dixie Rose) By Alfred H. Morrison Chow Mein. By Frank E. Hersom

Chinese Episode for Piano Isle of Pines. By R. E. Hildreth Waltz for Piano

Boodiewah. By Davis-Elliott-Cobb A Syncopated Arrangement of the Chorus of this Popular Hit, by Edward R. Winn

PUBLISHED BY **BOSTON MASS** WALTER JACOBS

On the Stage: A Tremendous Success On the Music Counter: A Big Seller In the Home: A Musical Pleasure A BEAUTIFUL COMPOSITION FOR THE PIPE-ORGAN

"WHATEVER IS=IS BEST"

ELLA WHEELER WILCOX

EDDIE ELLIOTT and W. MAX DAVIS

Published for Medium and Low Voice

This Five Page, High Grade Song regularly sells for 35c but for a limited period will be sent postpaid for 15c. (coin) U. S., or 25c. (coin) Canada.

Take Advantage of This Offer Today!

"THAT BEAUTIFUL DREAMY WALTZ" It sounds good and it IS good. Copy sent post-paid on receipt of 10 cents (coin) Kenhand rights Copyright NCHILI by The Maried Let Pallin

Try These Few Measures and Be Convinced! "WHATEVER IS-IS BEST" \$ 111 88 12 11 1 8816 B6 1 1 7 1 多为年本创新年本年,工具由各本共和 18 1 18 6 6 9 1 4 1 4 6 6 9 1 9 1 9 1 9 1 Bir bby yly myll bbir by bir yy

THE MUSICAL ART PUBLISHERS

2 Stewart Building

Connecticut & Arctic Avenues

Atlantic City, New Jersey

You Movie and Dance Pianists

Always Need GOOD Instrumental Music

Look over these REAL numbers and order NOW!

11c. | 11c. CENTS EACH, POST | 11c.

MARCHES AND TWO-STEPS ... Young America .. Yankee Division .. Fort Snelling . . Nation's Awakening

. Columbian Patrol

. Service Flag March

. March of the Boy Scouts

... Love's Mystery ... Maurice (Syncopated Waltz) ...La Peach

. . Ami Amor

ONE-STEPS .. Go Get 'Em .. Hy-Syne . Kismet (Hindoo One-Step)

. Spirit of America . Boys of the U. S. A. . Fizz Water . Liberty Forever .. Frou Frou ... Skating Trot REVERIES . Sparkling Trot ... Chimes of Westminster ... Castle Perfect Trot

... Keep Moving ...Zum (College One-Step) WALTZES ... Skip Along ... Hop Along ... Pierotte and Pierette ... Tsin-Tsin (Chinese One-Step) ... Carolina Fox Trot You need all these numbers. 11c each, postpaid. Order today. Mention Melody.

INSTRUMENTAL RAGS AND

FOX TROTS . Trilby Rag . Brussels Sprouts . Alabama Slide ... Watermelon Whispers

.. By Heck

... Sugar Lump

... Red Fox Trot

. Ida — Sweet as Apple Cider

. Bell Hop Rag . Gay and Frivolous ... Georgia Grind ... Meadowbrook ... Castle House Rag

Sincerely yours, CHAS. A. KLAPPAUF, Director Klappauf's Orchestra and Band, 5403 Paulina Street.

truction Book No. 1, Instruction Book No. 2, \$1.00 Net 50c Net Obtainable At All Music Stores Sent Postpaid by the Publishers on Receipt of Price Particulars regarding Correspondence Course of 10 Lessons for Pianists mailed on request. You can start a Winn Studio in your localitywe will help you

Winn School of Popular Music Established 1900—Schools Everywhere
155 West 125th Street New York

Winn Method POPULAR MUSIC

And Ragtime Piano Playing Practical Ethical Academic

Uniformly successful in quickly and easily teaching ADULT beginner and advanced pupils what THEY want to learn to play—Latest Popular Songs in full, swinging piano solo style for singing and dancing. Employed by an ever increasing body of progressive, ensoio style for singing and dancing. Employed by an ever increasing body of progressive, enlightened teachers who have come to realize and are enjoying the generous financial returns resulting therefrom.

Your Books the Best of Their Kind Chicago, Ill., March 27, 1916. Winn School of Popular Music, 155 West 125th Street, New York, N Y

Gentlemen—
It is with extreme gratification and satisfaction that I acknowledge the very highly systematic way in which all the details pertaining to your method are handled.
You have my most hearty commendation for the comprehensive manner in which the work is planned. A careful perusal shows your books to be the best of their kind.
With best wishes for your continued success, I am Sincerely yours.

OCLB449195

MELODY

SUBSCRIPTION \$1.00 Per Year CANADIAN - \$1.25 FOREIGN - \$1.50 SINGLE COPY .10

OCT 31 1919

To Subscribers: Remittances should to made by post office or ex made by post office or ex-press money order, re-istered letter or draft on New York.

When change of address is desired, the old address should be given as well as the new, and notice must be received at least two weeks previous to the publication date of the issue to be affected.

A Monthly Magazine for Lovers of Popular Music PUBLISHED BY WALTER JACOBS, 8 BOSWORTH STREET, BOSTON

Walter Jacobs, Business Manager Myron V. Freese, Literary Editor

Copyright, MCMXIX, by Walter Jacobs Entered as Second-Class Matter at the Post Office, at Boston, Massachusetts, under the Act of March 3, 1879

Advertising Rates On application a diagram showing the exact cost of all space will be forwarded promptly. Forms close the *10th. If proof is desired copy must be received no later than the *5th. Publication date, *18th. *Of month preceding tha f publication date.

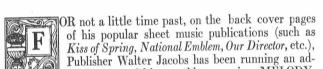
The entire contents MELODY is covered by general copyright, and arti les must not be reprinte

Volume III

October, 1919

Number 10

The Story of a Story



vertisement of his monthly magazine MELODY, and thereto is attached a little story within a story — the outer story being a reason for this notice, and the inner one (the subject of the reason) a personal heart-story. Many of these backcover advertisements or announcements of the magazine listed the contents of the issue for January, 1918, and included in this list of contents was "The Spell of Song-Writing by R. L." From a subscription standpoint the magazine advertisement has been wonderfully effective - not only bringing in yearly subscribers, but requests from many prospective subscribers for a single copy and therein lies the "inner" story, for hundreds and thousands of these requests have read in effect: "Be sure to send the issue of MELODY containing "The Spell of Song-Writ-

When this particular edition of MELODY was exhausted, and went "out of print" many months ago, it became necessary to reply to these specialized requests by personal letters. This not only entailed much additional clerical labor, but incurred quite a material expense, and as these special requests are still coming in (as they seem to bid fair to do for some time to come), the necessity of personal replies still exists. To offset this matter of largely increased mail and additional work, Publisher Jacobs has decided not only to reprint the requested article in this issue of MELODY, but to publish several thousand extra copies of the issue to meet all future demands for this special number, and there you have the "outer" story.

The "inner" story which has caused this "outer" written by Mr. Robert Levenson, who sponsored "The Spell of Song-Writing" only by his initials (R. L.) when it first appeared ing may cause comment among some who have read it before, yet any harm. Its appeal lies in the fact that it is not fiction, but on and sends on, and receives back — the songs which he sent is the open confession of the author's own experience in the on. Why does he do it? song-writing mill. Since writing that article Mr. Levenson has turned out a number of vocal hits, one of the most successful of these being "My Belgian Rose."

THE SPELL OF SONG-WRITING

By R. L.

Just by way of a formal self-introduction, permit me to announce myself as one of those many, many persons who try to write popular songs. For quite a few years I have followed the muse of song-writing, if there be any such lady, like one of those children of old who followed the Pied Piper of Hamlin. Again and again have I sought to win her with honeyed words and accents sweet that — to me, at least — seemed to flow as mellifluously as a singing brook, but almost all in vain. One song was too weak in this spot, another was too good for a tencent number and not good enough for a thirty-cent number; that one didn't have a new idea, while this one (the manuscript of which my economical mother has used to line her pantry shelves), lacked some of the "essential elements of popularity" - whatever that may mean. I haven't been vholly unsuccessful, however, as I have had quite a number of songs published. I've had the great pleasure (and small profit) of collaborating with some of the well-known writers, and I've made a little money from writing songs. But just now I was figuring what it had cost me to write and sell the songs I have disposed of; in my mind I drew up a rough balance-sheet of my song-writing experience, and then I began wondering what made me stay so long at so unprofitable

My mental balancing of accounts showed that the money I had made was negligible, as compared with what it had cost me to make it, yet I admit to a sneaking fondness in my heart for song-writing — and there are thousands of others like me. You perhaps know somebody or other in your town — it may be that person whom you see in the mirror — who writes songs; who tries unsuccessfully to place them, and who still keeps on in the magazine. Even in the face of this explanation its reprint- trying. He will tell you that his stuff is good, but that the publishers won't take the trouble to examine it - or some such because of its appeal a second reading of the story will do no one story which you may brand as "hard-luck." He still writes

It cannot be for Art's sake that these would-be song writers

Continued on page 4

Seidel Music Pub. Co.,

Miss Helen Spring, the living vital original of the accompanying photographic presentment, has just closed a most successful season at the Cort Theatre in Chicago, where she has been playing the leading role in the clever show "I Love You" - a production that does not afford her wonderful contralto voice the full opportunity it should have, yet she has done vocal wonders with the material at hand. This young singing-actress is one



HELEN SPRING

of the youngest stage-stars that has ever delighted Chicago audiences, at the present moment registering only nineteen she doubtless will register brilliantly as a star for a long time to

Mount Vernon, lives fully up to the vernal significance of her name. She radiates the very essence of spring, is alive with well as that of the classic and blossoms in both equally well, and adores ragtime when it is real ragtime. She already has won popularity on Broadway, and has played in stock in Boston where her charming personality and brilliant dramatic ability were highly appreciated and heartily applauded.

THE STORY OF A STORY

Continued from page 3

continue to write, for they are not satisfied with the mere contemplation of their brain-child, even though it be printed and in the physical form of a popular song. Furthermore, they do not set for themselves an artistic ideal, as whatever ideals they may have for the most part are measured by shekels, yet not entirely so. There are many writers who would gladly give up all their share of profit in a song, if it only could be made a hit. They do not persist for the sake of art, nor entirely for the sake of money. What, then, is the spell which leads them on, even in the face of failure?

Did you ever imagine how it would make you feel to go to the theatre with some friends and see a play that you had written. actually move? Wouldn't you like to go into a book-shop, see a great stack of copies of a "Best-Seller" and know that you had written that book? If, then, you had written a song, wouldn't you like to hear somebody who was passing along the street whistle what you had made, the song-creation of your brain? That's the answer. You go to a vaudeville theatre, and you hear a singer singing it; you drop into a movie show, the pianist plays it; you pass a street-corner, a group of young fellows are harmonizing its melody—the harmony may be perilously "close" but you don't care, or you go shopping and hear the sales-girl humming its melody, as she waits upon you. It's all in the "feeling," and there's no feeling in the world that can compare with it.

A father or mother may think that their new baby is the cutest, rosiest-cheeked, best-natured, prettiest baby in the whole wide world, but it takes the approval of hundreds of thousands to make a "song-hit"! A book has to be read through by each person who appreciates it, yet one singer can sing your song in a theatre and the entire audience of two thousand people at once become familiar with it. A play requires thousands of dollars to produce, while it seems so ridiculously cheap to put a song on the market. A book has hundreds of pages — a song but two or three. What quicker road to fame and success, then, than by writing a "songhit"? And so the mental mirage lures us on until we seem to be nearer and nearer the oasis of fame, and then, for the most of us, there comes a day of disillusionment and bitter heartache, when we find ourselves still in the vast desert of unrecognition and know that our visioned oasis was only a mirage.

We have written and written; we have tried our best. Some laugh at us and some encourage us; some pity us and some even admire us, but we do not achieve the final recognition we seekthe plaudits of the multitude. We feel that we easily could eclipse some of the efforts which find their way to the songwriters' "happy hunting-grounds" — the "hit" class — and possibly we could. We finally decide that we never had a chance anyhow; that the publishers won't give anybody outside of their offices a look-in, and at length we reach the conclusion that there is nothing in the blamed business. Then, after we have made up our mind that we are thoroughly disgusted with the song-writing and song-publisher's business, an idea strikes us. "Gee, that would make a great ballad!" we ejaculate in ecstasy. "Feist might fall for that. Let's see, audiences, at the present moment registering only nineteen years of living, but judging from her present work and success what rhymes with 'moonbeam'?" Lo, as Shakespeare once remarked, "We're in again!"

The whole music business would seen to exercise this spell, for it appears that writers are not the only ones subject to its Miss Spring, who is a native of New York with her home in magic. I once knew a man who was a leading salesman in the popular-song business. He was immensely popular and immensely valuable to his firm, which was one of the biggest. In the bubbling enthusiasm of youth, revels in popular music as a burst of confidence one day he told me that he, too, had succumbed to this spell. "I could make three times as much money selling corsets or underwear or clothing as I do selling music, but I wouldn't change," he said, and I believe he spoke the truth. He had an attractive personality — in fact, I never heard of his having a single enemy - and was one of the highest-

paid if not the highest-paid in the business. When he died it "wig" (also a motion) is to scold, berate, vituperate or tonguetook several salesmen to do his work. He could have made three times as much money selling underwear, yet he wouldn't change, nor could he quite tell why. The spell had him.

I know another young man in the music business, who was born in Russia. He came to this country some time ago, quickly picked up the language, and then, somehow, the song-writing bee began buzzing in his bonnet. He left the town where he resided with his family and went to New York. Someone advised him that the best way to break into the game was to publish his own songs. He went to it, but found he could not sell his songs through the regular channels because he was not listed with the syndicate stores, yet nothing daunted he canvassed from house to house and sold enough to make a living for himself. He used to go to Yonkers, Jersey City, Weehawken and other neighboring cities and towns every morning, selling as many copies as he could. In the afternoon he went back to New York and would go from one publishing house to another, trying to place a song or two or to get into the good graces of the well-known writers whose influence might help him in getting a song published. It is now about five years that he has been writing songs. He is personally acquainted with most of the biggest writers in New York City, yet to the best of my knowledge he has had only two songs published by big publishing firms, neither of which became very popular. And yet he writes on!

I know another young fellow — know him personally and very, very intimately - who has had more educational advantages than most popular song-writers. He was graduated from High School, and for a while went to one of America's most famous old colleges. He won several prizes at school and in college, but he too, had been stung by the song-writing bug and sought to become acquainted with the publishers and writers in the city where he might happen to be; he also could sing a bit, which helped him. While in college he would sing evenings for one or another of the various publishers, and even succeeded in having one or two songs published. He finally left college and went to work regularly for a publishing firm, "plugging" songs in the hope that eventually he might get the firm to publish one of his offsprings—for this was no small local publisher, but a big New York house. He traveled over the country singing the firm's songs, writing songs of his own and receiving assurances from the head of the firm that they would soon publish one of his own songs.

That "soon" never came, and he and the New York house parted ways. He decided to give up the business, but chance came along, beckoned to him alluringly and back he went to the magic realms of words and music. Again his hopes ran high - once more they were dashed to the ground. From time to time Dame Fortune has flipped him a coin or two, but never the golden purse which she holds forth so temptingly. A dozen times he has forsworn allegiance to song-writing, and as many times he has broken his vow. Right now, at the time I am writing of him, he has really and truly declared himself disgusted with the business, and thinks that even the hitwriters don't make so very much when compared with a regular, honest-to-goodness salary which makes its appearance every Saturday. But I know that he'll change his mind again some day, for you see, deep down in his heart he figures like this: "At the present time nearly one-half the civilized world is singing a stirring song called The Marseillaise, and it was written by a shoemaker! Therefore, haven't I still a chance?" I think he is right, and that he has - for I am he.

WAGGISH WAGGING BY A WAG



ENERALLY speaking, a "wag" is a wit, or at least one who is wittily inclined, and waggishness is the indulging in frolicsome witticisms. A "wag"

person's pen or tongue in words either jocular or peevish); to fit your features with a smile.

lash someone in words peevish or worse, while to "wig-wag" is to talk without words and by motions—that is, to attract attention to something or someone by means of signals with flags. And through and by motion, i. e., frolicsome accentuation in rhythm, there can be waggery (drollery) in music as well as in prose, poetry and speech.

In a moment of music-waggishness, musical jocularity or what you will, a tuneful tot was evolved as a musical wag by a waggish musician, who gave to his little music-joker the name of "Peter Gink," and ever since his evolving the "kid" (slang for joke) has been sometimes wigged and sometimes wagged because of his birth connection with a music-aristocrat. As Peter, the little cuss has been wigged because of being related to a "Peer;" as a little Gink, he has been wagged because of jocosely rubbing elbows with one of the famous "Gynts," and because of this free wigging and wagging of a joyful jester — Peter Gink has been royally wig-wagged all along the musical line, i.e., accorded much attention by word signals, but not yet "flagged."

Peter's latest adventure in the way of signal attention, was to get himself noticed in the Boston Herald under date of September 13th (ominous as a date yet not so bad as would have been the 23d), and this notice came through a correspondent to Mr. Phillip Hale's scintillant column, "As the World Wags." In the correspondent's letter to the column Peter is partly wigged and partly wagged (phon-ash-can-graphed), yet is wholly wigwagged by the process. Here is the way in which poor Petey gets his from the correspondent.

A MUSICAL GINK

As the World Wags: I rolled into the movie the other night with the first mate when the following was thrown upon the screen: PETER GINK

First we thought it was going to be one of those funny cartoon pictures, but all of a sudden the man with the diamond in his shirt and another on his finger waved his baton and the orchestra started away from the dock, full steam about Peter Civil Invasion a based Peter Civil Invasion as the content of th steam ahead. Peter Gink! Imagine a phonograph playing Grieg's immortal Suite and at the same time rolling down the street inside an ash can. There was no mistake about it, and we listened for five minutes while the orchestra dragged Anitra by the hair through Dwarf King's Hall and then turned around and dragged her back again. Ase's Death was evidently too "slow" for composer Chestnut Hill

For the love of Pete! why is the little Gink being so ripped, rapped and rip-rapped for an "accident of birth" that was no fault of his own? Peter was born with red-blood coursing through his veins, and admittedly is a musical cut-up, but he isn't a rough-neck who would raise a rough-house as this correspondent claims. In youthful exhuberance he might execute a few exaggerated steps in accentuated rhythm when dancing with Anitra, but he wouldn't muss-up the lady's marcel wave by dragging her through anybody's hall, hallway or haul-way by her own hair, and he just naturally couldn't if the lady was as much "wigged" as he has been — all of which nails a base libel on Pete's character. As for Ase's (or anyone else's) death being too "slow" for jolly Peter's pater ("Composer Cobb"), that is simply a matter of the quick and the dead - Genial George is far too much of the first to mope among the last, and that hangs the crape on the other fellow's door-knob.

Peter is a musical pull and not a music-pill. When apolied externally (rhythmic massage) he is a joy-kicker (not joy-killer) who makes the feet laugh and the face smile, but if taken internally (musico-mentally) it is quite possible that he might make a music-dyspeptic groan infernally. If George L. wasn't so busy enjoying the effects of his little music-joke, as the paternal progenitor of Peter he might take unto his soul the piteous plaint of the queen mother to son Hamlet: "What have I done, that thou darest wag thy tongue in noise so rude against me?"
Peter may be "A Musical Gink," but he has gimp and isn't an unmusical jinx. To do a little wig-wagging ourselves: If you also may be a movement of some kind, let us don't know this little Jack-joker personally — get Peter, get etymologize a bit. To "wag" is to put into motion acquainted with the Gink and get the Cobbian joke in "Peter to oscillate, wobble, wiggle, or waggle something (say, as a Gink." Incidentally, you'll get a funny feeling in the feet that'll

MELODY

human enjoyment must be cooked to order and served a la carte (according to mood or whim), and

in times when all pleasure accessories to life necessities practically are "motored" to or for us (motored-pictures, motored-trips, motored-music, et cetera), it is interesting to know something of the amusements of past days. In their musical recreations it is interesting to learn something of the home-cooking for home-consumption (self-made and selfserved) in the days of granddad and granddam — what were their musical amusements, and how they were gratified.

In those days (of course) there were theatres with their orchestras, and there were concerts, but as recreation these were of rare (rather than every other night) occasions. But (also of course) there were no motion-pictures with their marvelous music accessories, nor were there as many bands and (more than an occasional fiddle and piano) practically no dance orchectras. Neither were there cabarets and cafes where were heard nightly all the latest and next-to-latest popular songs. Of necessity therefore music recreation of those days was mostly home-made and home-consumed, but of this there was an abundance and certain songs and piano pieces ran big in home-popularity. Of rag and jazz there was none, but of melodies there were many. Of these old-time "popularities" Mr. Quincy Kilby — the well known veteran theatrical man and manager of Boston, and for many years connected with the famous old Boston Theatre writes interestingly in a recent issue of the Boston Herald as

Having recently become the fortunate and appreciative owner of a bound volume of sheet music collected by my father's sister 70 or 80 years ago, I feel that some of your readers may be interested in knowing what selections were popular in those days. The pieces are mostly vocal, though some few are instrumental.

I give you the entire list. "Buy My Roses," Webber's Hunting Chorus from the opera of "Der Frieschut,"—the spelling is not mine— "arranged for the pianoforte by M. H. Parnell, composer and director of music to the Boston Theatre. Published by C. Bradlee, 164 Washington Street, Boston"; "Gaily the Troubadour Touched His Guitar," "'Hurrah for the Bonnets of Blue,' sung with the most enthusiastic applause by Miss Clara Fisher.

Clara Fisher was born in 1806 and was for many years a favorite soubrette and musical star. As Clara Fisher Maeder she played the old lady, Miss Clarissa, in the Globe Theatre production of "Our Boys" in 1876. I knew her in 1882, when we were both in the traveling company of the Boston Theatre. She was a bright, breezy little woman with decided opinions of her own, which at times she firmly voiced. Her sister Amelia was the Miss Fisher whose theatrical boarding house on Bulfinch Place housed such well known actors as William Warren,

N THESE times of much movement, where from meat to music everything which is meant for Barrymore, the Sotherns, father and son, and many lesser lights. Miss Fisher's front door and doorplate are preserved to posterity in the collection of the Bostonian Society in the Old State House at State and Washington Streets.

Next comes "'Oft in the Stilly Night,' Scotch air from Moore's National Melodies." Scotch air! Tell it not to Dublin. But to continue. "Buy a Broom," "My Alpine Rose," "The Swiss Boy," "Green Hills of Tyrol," "The Ingle Side," "The Harp of Love,' as sung by Miss Johnson in 'The Spy' to the air of 'Bonny Doon,' "' 'Love from the Heart,' as sung by Mme. Vestris," "The Swiss Hunter's Welcome Home," "The Minstrels Returned from the War," "The Mermaid's Cave,' sung by Miss Hughes with enthusiastic applause," "Farewell to Mr. Harr, "The Mermaid's Cave," in My Harp,' sung with rapturous applause by Miss George in the opera of 'John of Paris,' composed by Charles E. Horns."
I doubt if the opera of "John of Paris" has been heard this

The next has no bearing on its predecessor, despite the apparent innuendo. "The Mellow Horn,' composed and sung with rapturous applause by (Mr. Jones)"—the parenthesis is theirs, not mine—"written by C. W. Hyatt, Esq., and respectfully dedicated to J. H. Eastburn of Boston." "Evening Song of the Virgin at Sea,' a Duett, the words by Mrs. Hemans, the music by Her Sister."

"The Deep-Deep Ocean," "The Maltese Boatswain's Song," as sung at the Apollo Society. Arranged for one, two or three voices by L. Devereaux. Boston, published by James L. Hewitt & Co. at their Music Saloon, No. 16 Market Street." Which might be a good place for a saloon today, though hardly

'I See Them on Their Winding Way,' new song composed by B. Hime, the words taken from an unpublished poem by the late Bishop Heber." "The Boys of Switzerland," "Home Sweet Home!" "Auld Lang Syne," "Absence," "The Lavender Girl"
- which sounds like a musical comedy of today — "Grand Centennial March,' dedicated to Hon. Harrison Gray Otis, mayor of Boston, by C. H. Zeuner." This was published in 1830 and is embellished with a view of the present State House, "taken from the Mall."

"Bonaparte's Coronation March," "Cadets March," "Bonaparte's March Crossing the Rhine," "London March," "Kinlock of Kinlock," "The Favourite Swiss Waltz," "The Bird Waltz," "Waltz, the last composition of C. M. von Weber," "The Celebrated Grand Waltz of Beethoven," "Fisher's Horn-pipe," "The Campbells Are Coming" and "Langolee, an Irish

No syncopation, no jazz, no duets for ukulele and saxophone. This was a placid, matter-of-fact world 75 years ago. Such a collection made today of up-to-date music would in all probability precipitate a war between Dixie and Honolulu.

out the gas, our hero lent an eager ear this time to the "rainbow" the way," added Mr. Seymour, proudly, "and, needless to restory," with the result that soon another conductor was guiding the orchestra while at his home there was displayed right in the front parlor window a sign reading, "Winn School of Popular Music." Say, that gave the neighborhood something to talk about. And is Clif satisfied? Oh, boy! also lady! And sweet cookie! As he says himself, he may have lost an opportunity to be a pioneer, but he had the good sense to climb aboard the bandwagon while the climbing was good and grab off the territorial rights for his home town before someone else "beat

Popular music teaching has earned for Mr. Seymour other things besides social prominence in Danbury and surrounding places. For instance: his city home, a bungalow at Peach Lake (N. Y.) for his summer residence, and a couple of automobiles — but they're not Clif-ford's, only a joke, kind reader. convinced him how easy it was to play the piano. Casting his

mark, I got several new ones through that little demonstration.

"I recall another funny experience that occurred while I was teaching in one of my branch studios. I was waiting for a pupil one day when the door bell was rung vigorously. Expecting to see my pupil, imagine my astonishment when, on opening the door, I came face to face with a man about six feet in height and of massive build, who completely blocked the doorway. Under his arm he carried a big guitar. 'What's the matter now,' thought I, as I looked into his excited face. Visions of that guitar crashing down upon my head passed before me, and I guess I did the 'shimmie' all right when he started to roar, I have come to — take guitar lessons!' Choking down a sigh of relief I explained to him that I taught only popular music and ragtime piano playing. A few minutes' demonstration

guitar aside he bellowed I think it's a — sight easier to play the piano, so I'll take a lesson right now.' He did, learned quickly, and is now very happy. Whenever we meet he tells me what a wonderful method I teach."

One pupil of whom Mr. Seymour is very proud is Master Edward Gallagher, who is the passenger shown in the photograph.

Joseph Kristinus, four-



MELODY

Of a jovial nature, it is natural that "Clif" should notice the humorous phase of music teaching, which is generally overlooked by those who take their work too seriously.

"The teaching of popular music is very interesting," he said in a recent interview, "and contains many a laugh for the instructor. Here is a little story which goes to show how people may be convinced that you really

house party, a discussion came up about the playing of popular music and ragtime. A young lady who had been taking classical lessons for quite some time was asked to play a popular tune. The poor girl had to admit that she could play only classical music. 'I can play for you,' spoke up a miss of tender years. And she did!

"When she had finished, the older girl said, 'Now, that is what I call real playing. How many lessons have you taken? 'Only seven,' replied the child. She was one of my pupils, by

music in comparatively few lessons. Not long ago, at a teen years old, is another juvenile pupil who gives much promise. After taking a score of piano lessons Joseph organized an orchestral trio, with himself as pianist and leader, George Baldaph, thirteen, as drummer, and Earl Walters, fourteen as violinist. These boys can rattle off the latest popular music amazingly well, and their services are in constant demand. Now, with studios in South Norwalk, Bridgeport and Pough-

keepsie besides Danbury, Mr. Seymour finds himself in a line

Continued on page 21

By Edward R. Winn



HETHER you do or do not believe in the old fairy tale about there being a big pot of gold hidden underneath the end of a rainbow, it is absolutely certain that, if you never start to find the end of certain that, it you never start the bow, you never will find the pot of gold.

Mr. Clifford F. Seymour, for several years a teacher of popular music and ragtime piano playing in Danbury, Conn., takes himself down one of the side streets of that bustling town and kicks himself around a few of the vacant lots, the while muttering "Bonehead!" whenever he recalls that he might have taken up Twentieth Century piano instruction long before he did.

FOUND GOLD AT THE END OF RAGTIME RAINBOW Then, after cooling off a little, he remembers to thank his lucky stars that he did not delay any longer than he did in starting out to gather in the golden harvest he has found at the end of the ragtime rainbow.

Mr. Seymour frankly admits that when he first heard of popular songs being taught to pupils in a few lessons it sounded "fishy," and that figuratively speaking, as the magazine writers would say, he buried his head in the sand like an ostrich and refused to listen, but continued to hold down his job as an orchestra leader and pianist in Danbury's leading vaudeville theatre. But "truth crushed to earth will rise again," and friend Clifford had the rare good fortune to receive a second call from Old Man Opportunity — just born lucky, we guess! Being now a few years older, and having learned not to blow



TEMPORARY FUGITIVES

HE writer of this depa ment is about to remove the Chicago office of MELODY temporarily to the Pacific Coast, and as we are leaving

for San Francisco immediately after this writing and are carrying the said "Chicago office" along with us, for a time at least the syncopation sanctum will be under the proverbial hat, i. e., wherever we happen to light.

Having become somewhat emboldened by that Easter ragtime trip about which we wrote last month, we at first had contemplated making this trip by auto, and the date was actually set for October 1st, but three days of hard rain dampened our enthusiasm. The roads between Chicago and Kansas City, which are very much unlike the delightful boulevards from Buffalo to Boston and New York City, are not noted for their smoothness, and we had dismal visions of being stuck in the mud many times between here and K. C. So we are taking the train, and in three days expect to walk in on Mr. Gleeson, the veteran ragtime teacher of the Pacific Coast. We shall see Phil Kaufman, Bernard Brin and all the rest while out there, and in a later issue of MELODY I hope to tell you something about the "syncopated zones" of the West and the Northwest.

SYNCOPATED NOTES

FROM CHICAGO

Otto Pellage, who formerly was connected with the Christensen School of Popular Music in Chicago, favored us with a visit while on his way through from Oakland (California) where he now resides. He was on a trip to the Knights Templars Conclave at Philadelphia.

Mr. and Mrs. Jack G. Elberink of the "Elberink School of Ragtime and Dramatic Art" in Elgin, Illinois, were callers at the Christensen down-town studios in Chicago recently.

Mazie Peralta of Denver is here taking an advanced course in ragtime piano

By Axel W. Christensen OLD MANAGER OF THE CHRIS-TENSEN SCHOOL IS BACK

Sgt. George F. Schulte, for eight years manager of the Christensen School of Popular Music in Cleveland, Ohio, has again assumed full charge. George was one of the first ragtime teachers to enlist in the service, and one of the last to return. As he puts it, "I waited until it was all over." When he again saw the Statue of Liberty, it so tickled him that he made his band play "Hail, Hail the Gang's All Here" all the way up New York Harbor. There is no doubt that George put pep in his band at that time, for we know what he can do.



When shortly after his return he met Mr. Christensen at the See and Bee boat at Cleveland, the "Czar" felt rather shakey, for when George shook hands with him he delighted in pulling him all around the dock for about ten minutes. From all appearances army life has agreed with George, for he has gained about 25 pounds in weight and never was so husky, in all his life.

The only thing about George which we don't like is that, whenever we ask him about the late war, he replies by saying: "It's all over, let's forget it." If it wasn't for receiving mail from him which was post-marked "American Expeditionary Forces," one might think he had never crossed the pond, for he absolutely refuses to talk.

George has again taken the managership of the Cleveland school which during his absence was so ably handled by Mr. F. G. Corbitt and later by Ray Worley, both of whom have now returned to

their own schools at Boston and Chicago respectively. We know that George will make good at Cleveland, for he is Cleveland's original ragtime teacher. In past years he has turned out a great many satisfied pupils, among whom there are several who hold responsible positions in ragtime schools, and also many professional players.

playing. She expects to use this in connection with her organ work. Miss Peralta is an unusually clever organist, having played first organ at the Ravoli Theatre in Denver.

Miss McClure, who until recently was connected with the main school of ragtime in Chicago, has taken charge of a new school of ragtime and popular music which has been opened in Oak Park. Miss McClure has been so successful with her pupils that she has a large class who are willing to go to Oak Park for their lessons, and we have no doubt that she will make a success of this new studio.

Mr. William Romano, who before he entered the service of Uncle Sam operated a school of ragtime in Joliet, has been discharged from the army and will resume his teaching at the main school next Monday.

A school of ragtime, popular music and jazz is to be opened in Indianapolis, Indiana, on or about October 15th. This school will be in charge of Charley Schultz, who has been teaching in Chicago for several months, before which he had operated a very busy school in Milwaukee.

Miss Nerad and Miss Hickey have returned from a very pleasant vacation, and are ready for the busy season which already has started in.

Miss Janice Reynolds of Whitewater, Michigan, is taking a teacher's course in ragtime, and promises to be one of our "very best." She already is a very clever pianist.

Everyone around the Chicago office is anxiously awaiting the return of Edna Morton, who expects to pass through here on her way to her future home in Philadelphia as soon as the Cincinnati "Reds" win the pennant-and it sure looks as if they have it already won. As we have before written Edna will soon be "Mrs.



Copyright MCMXIX by Walter Jacobs, Boston International Copyright Secured

MELODY





¥



Chow Mein

A CHINESE EPISODE

















BOODIEWAH

Melody converted in accordance with the Winn Method of Ragtime Piano Playing

Words by W. MAX DAVIS and EDDIE ELLIOTT

Music by GEORGE L. COBB CHORUS (Moderato)

Copyright MCMXIX by Walter Jacobs, Boston International Copyright Secured Note: BOODIEWAH" is also published as a Waltz under the title HAWA HAN SUNSET" MELODY

The Novelty "Concert" Rag the "Jazzation" of Rachmaninoff's "Prelude" BY GEO. L. COBB

SIX BROWN BROS' BIGGEST "HIT" IN "MIDNIGHT FROLIC"

"Dear Heart of You I'm Dreaming"
The Big-show Song Hit and FOX-TROT, by Gray and Frey.

"An Egyptian Love Song" Lucille Palmer's Big "Hit".

"Nobody's Baby", One of the "Catchy" Song hits of this season! Don't miss this one!

"LUCILLE" FOX - TROT
THE "DANCING SENSATION"
A Terrific "Seller" on the Phonographs.

"Mid the Pyramids" Instrumental, Novelty and SONG HIT.

"W. R. Williams' Latest "Hit" author of "I'd Love to Live in Loveland" etc.
You all know HIS Songs.

"I'll be Your Baby Vampire"
The Sensational Song Hit from Shuberts' Big Music Show. "Little Alligator Bait"

COMPLETE SHEET MUSIC OF ANY OF THESE HITS-"Don't Let Us Say Good-by" THE BEAUTIFUL NEW WALTZ SONG.

28 CENT EACH OR 4 FOR WILL ROSSITER, "The Chicago Publisher," 71 W. Randolph St., Chicago, Ill.

FOUND GOLD AT THE END OF THE RAINBOW

Continued from page 7

of musical endeavor which is bringing him greater returns than he ever hoped to attain, for with him music is an art first and a business second. Since he was twelve years old his passion has been to play the piano, and this desire he has satisfied with great credit to himself. As a theatre pianist, few can beat him; Seymour proves the rule.

when it comes to musical comedy, light opera or vaudeville one rehearsal is enough, while playing a "movie" is like stealing it. He almost hates to take money for "following the picture," it's so easy.

Yes, there may be a pot of gold at the end of every rainbow, but only preparation, opportunity grasped and then application spells success in finding the end of the bow. Clifford F.

TIN PAN ALLEY DISCORDS
"If you sing this song your act will stop

"No, we don't pay money for singing our songs any more, but what size shirt do you wear?"

"This song sold over a million copies, but not a word to the author."

"You're the only one singing this song." "This song was written for Al Jolson, but I'll let you sing it."

"If you plug this number we'll put your

photograph on the title-page."
"Yes, we've got a good double version for man and a lady or a man and a wife."

"We publishers get along very nice—just like a den of tigers."—Chicago Morning Telegraph.

"RAGTIME is the deliberate changing of regular relat. The space thus created may be filled with either a rest, tied notes, chord notes or passing notes."

Above is extract from WATERMAN'S PIANO FORMS, a Course teaching Beginners or Musicians to Transpose, Harmonize, Memorize, Fake, Jazz, Triple Bass, Improvise, Cabaret Style, Chimes, Ear Playing and 130 other subjects. Not orthodox-harmony-instruction.

Learn the "reason" for handling the musical elements. The improvised stunts are limited. Why grope in the dark?

Write for our Special Offer. Investigate the Course that REALLY explains.

WATERMAN PIANO SCHOOL 220 Superba Theatre Bldg. Los Angeles, Cal A Rare Opportunity

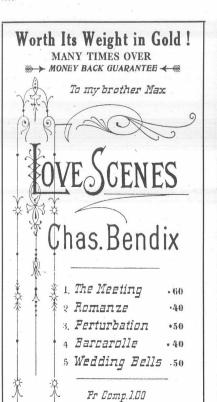
To acquire Three Compositions by Albert Kussner, the composer of the famous "Moon Moths." These pieces are of the regular standard editions but having a slight defect in the paper, have been stamped "Professional" and are now offered at the remarkably low price of only 35c in stamps for three different numbers. Send your order NOW. This lot will not last long. L. C. KUSSNER, Pub., Lincoln Pk. Sta., Chicago, Ill.

C. DELLITT, MUSIC ENGRAVER 53 Boylston St., Jamaica Plain, Boston

Sample and prices furnished on request

-SOME REAL SONG HITS-You Can Have It, I Don't Want It, (JAZZ) Sweet Hawaiian Moonlight, 30c. When I Met You, 10c When You Hold Me In Your Arms, 10c Oasis [Oriental Song], 30c Hawaiian Rose, 30c Weeping Willow Lane, 30c

On sale at all dealers and 10 cent stores or send direct to the publishers CHICAGO 1507 E. 55th McKinley Music Co. NEW YORK 145 W. 45th



BOSTON WALTER JACOBS, PUBLISHER

Copyright MDCCCXCV by WALTER JACOBS

Price, \$1.00 net, POST PAID

DESCRIPTIVE SYNOPSIS

WHEN the soul is moved by Love's Awakening, it

WHEN the soul is moved by Love's Awakening, it is as if some enchanting voice had spoken within with more power than words can e'er convey. It thrills through every nerve and passes to the heart like some dissolving strain of Sweet Music. This may be said of SCENE FIRST wherein is portrayed "The Meeting at the Ball," and where the enchanting Waltz so delightfully pictures the fascinating charms of Love. Its captivating grace, and dreamy Love Melody ever floating before the mind, alluring the lovers on and on throughout the mazes of the dance.

alluring the lovers on and on throughout the mazes of the dance.

SCENE SECOND is "The Wooing," in which we have a Romance wherein Love's pure emotions, with all its fond and tender glances, its hopes and longings, now find their utterance, and in most charming manner tell their tale.

SCENE THIRD is one of "Perturbation," for alast the course of true love never did run smooth, however strong the affection or intense the passion! Here we find our lovers are highly agitated. They quarrel! Emphasis takes the place of gentleness! The scene is graphic, and although, towards the end, the storm is abating, and a Pleading is perceived, yet peace has not fully calmed the troubled waters.

Happily, however, a Reconciliation takes place as pictured in

place as pictured in SCENE FOURTH where Love again asserts its sway. Here in accents sweet and tender the Lover now sings a charming Barcarolle, and with renewed ardor pours forth the affections of his heart. Here the light guitar, as it were, plays accompaniment to a beseeching melody.

All is forgiven and forgotten. The Lovers are

fully reconciled.

And now the DENOUEMENT. This is finely

And now the DENOUSAENT. This is linely portrayed in SCENE FIFTH where merry Wedding Bells peal forth the finale to our little Romance. Here a Wedding March is heard in grand proportions throughout the entire scene. In this wonderful pouring forth of sound are perceived congratulations, and all the joys of the nuptial festivities. It is a grand and fitting close to the whole. But hark! At the end are heard once more those dreamy strains of the opening waltz; in these Sweet Memories the scene now dies away.

Just Between You $a_{n_d} Me$

GEORGE L. COBB'S Own Corner

Wherein he answers questions, criticises manuscripts, and discusses the various little matters close to the hearts of Melody readers all more or less of a "personal" nature, and for that very reason of interest to all.

No Manuscripts Returned unless accompanied by Self-Addressed Stamped Envelope.
Address All Communications DIRECT to

SUNDAY AFTERNOON, September 21st, at Symphony Hall in Boston I had the pleasure of hearing Sou-

sa's Band play to a much crowded house — and "thereby hangs a tune." It is almost superfluous to talk about the playing of the Sousa Band, but before starting in on my own little barrelorgan tune I must say a word about this artistic bunch. I have heard the Sousa aggregation many times before, but I have never heard them play as they did at this concert and that is saying a great deal — time, tempos, technic, tunes and TONE (I can't think of any more "T's") — all being combined to make the perfect whole in band ensemble artistry, and winning round after round of appreciative applause from the audience. Now

for my little individual tune. I went to the hall a little early so that I could drift around to the stage door and perchance have a chat with my friend Mr. Joseph Green — he is one of the "Green Brothers," who are famous as xylophone artists, and albeit "Green" by name, are wonderfully well ripened and sophisticated in artistic performance. Well, the "perchance" materialized and I had the chat. Of course you know or have heard of "Peter Gink" (one of my music progeny who on his mother's grandfather's side of the house is related to the reality you have annexed your go-cart to famous "Peer Gynt" bunch of musical a "flivver." You have attempted many people)? Well, that's the theme of my glorious things with your melodies in this little tune. Joseph told me he had been composition, but they all dive off at featuring "Peter" with the band, and that tangents at the wrong time and consevery shortly he and his brother George quently get nowhere. For instance, you were going to make an Okeh Record of start your trio in three flats and end it in Pete. I stuck on my most sang froid, two flats. This is just as wrong as asking blasé front so that Joe could not see I the custodian of the joy-juice to put the was nearly tickled to death, but I was. collar on the bottom of your glass. This

Joe must be one of these telepathists, or sistent melody.

mind readers, for after a little chin music he asked me if I would like to meet John Philip Sousa himself. I admitted that I would — and I did, which was a most unexpected pleasure. After an exceedingly friendly hand-shake, I told the great band leader I had wanted to grip the Sousa baton-bunch-of-fives ever since I was knee-high to a cootie. He smiled out loud, and said some very complimentary things about "Peter Gink," but not many about Pete's paternal ancestor.

R. J. L., Norwalk, Conn.

By writing to the Oliver Ditson Co.. Boston, Mass, you may be able to obtain some of the books you want that treat on the subjects of phrases, themes, motives.

G. W. D., Mackinaw, Ill.

"Let's Be Friends" has a poor and uneven meter, with a very complicated and wordy punch line at the end of the chorus. The verses, in my humble opinion, are of the right length. With a little more thought, I believe that you can patch up this poem so it will be good material for a waltz ballad. In "Venetian Love Moon" you have evidently tried to "hitch your wagon to a star," but in Added to his other accomplishments number is well arranged but lacks con-

The Christensen System of

RAGTIME

PIANO PLAYING is taught by enterprising teachers from coast to coast and by mail.

If you are a teacher, write for our teacher's proposition where we show you how to turn your spare time into money.

If you are a person who wants to learn to play real ragtime write for free booklet and address of nearest school.

Christensen School of Popular Music

20 E. Jackson Blvd., Chicago, Ill.

J. C., Alexandria, N. Y.
"The Bridal Ring" would have been mighty good material years ago for a sob-song, but if it were published now you would get nothing but ridicule from the rabble, and the whole thing would be taken as a joke. If in the future you can turn out an up-to-date lyric as well written as "The Bridal Ring," I see no reason why you can't grind out hit and selling material. I sincerely hope that we shall hear from thee again.

E. G. S., Rochester, N. Y.

"So Long Ago" is a tender little ballad with good words, pretty melody and a rotten arrangement. The song could be greatly improved by keeping the accompaniment syncopated along with the voice melody. "I Found Them in the Old A. L. M., Springfield, Ill. Back Yard" is too odd to be of much The melody lacks "sing." might be tempted to call it a good, near- It is plainly "not there."

MAKE MORE MONEY. Teach our course of ragtime plano. The Simplified Method. Most Accurate. Practical, Legitimate course in existence. Organize a branch of our school under your personal direction. Earn a commission on every book you sell to pupils. Write for complete particulars and our SPECIAL OFFER

AMERICAN RAGTIME FIANO SCHOOL 1214 ROSEDALE AVENUE - - CHICAGO

high-class ballad. "I Never Saw This Town Before" sounds like a convention of felines of the Tom gender — it is so full of nice discords. To sum things up old man, you surely have an abundance of talent, but you have no more knack of putting you ideas on paper than Sitting Bull did of raising Angora goats.

I fear the reason why "The Choo Choo value. The lyric, while being rather Man" doesn't sell is because it lacks attractive, is altogether too far fetched. appeal. The words, written in childish "Love Is All" dialect, are poorly done and the music is a terrible concoction. The words are while melodious, is too old-fashioned and sloppy and the music is punque. Can it. antiquated in style. The arrangement "She's a Pretty Little Japanese" starts also is very crude and full of errors. The off well, but gets lost somewhere along five hundred sample copies that you have your line of endeavor. The words to sent out is a mere drop in the "old oaken this piece are well written and character-istic, but the music and meter are positive-literally thousands of sample copies and ly wicked. Consign this composition to then ofttimes get no action. You had the wicked place. If "In Love's Own better bury this song on the bottom shelf Sweet Way" were better arranged, I of your cellarette, and charge it up to loss.

WE HAVE IN STOCK A FEW EACH OF THE FOLLOWING

BACK ISSUES

MELODY

Containing Text Matter and PIANO SOLOS AND SONGS

(Each Complete) as follows:

Mimi, Danse des Grisettes; Big Ben, Descriptive One-Step; Crystal Currents, Waltz; Slim Pickin's, Fox-Trot Rag. Iron Trail, March; Chain of Daisies, Waltz; Cheops, Egyptian Intermezzo; Ballet des Fleurs.
Omeomi, One-Step; Intermezzo Irlandais; Hearts Adrift, Valse Hesitation; That Tangoing Turk, One-Step.

ing Turk, One-Step.
Sighing Surf, Valse Classique; Law and Order, March; "Funnies," Trot; Rain of Pearls,

Valse.
See Dixie First, Song; Joy Boy, Fox-Trot; Expectancy, Novelette; Shepherd Lullaby,

Expectancy, Novelette; Shepherd Lullaby, Reverie.

June Moon, Novelette; A Little Later On, Song; My Dusky Rose, Song; Jacobs' Incidental Music, Series C—Excerpts from Schumann; For Her, Romance.

Enchanted Moments, Idyll d'Amour; Tokio, Song; The Ringmaster, Galop; Jacobs' Incidental Music, Series D—Excerpts from Grieg; Parislan Parade, One-Step.

Hawaiian Sunset, Waltz; My Beautiful Castle of Dreams, Song; Northern Lights, Overture; Jacobs' Incidental Music, Series F—Excerpts from Mendelssohn.

Any	ONE	Issu	е.				į,													. 100
Any	SIX	Issue	8 .		•33															.400
	For	Canad	a,	20	3	E	K (r	a	E	A		H	I]	8	8	u	e	
	Fo	reign,	4c	E	X	tr	a	1	ŝ.A	1	H	I	I	8	81	u	e			

ORDER BLANK

WALTER JACOBS, 8 Bosworth St., Boston, Mass.
Enclosed find the amount of \$....., for which
send me the Back Issues of Melody marked with X.
Send those marked XX as substitutes if any ordered are
now out of print.

				•																											
Name		٠	٠			٠	٠	ć				ě		٠					5	•						٠	٠			*:	
Street	,	٠			e		×		٠	÷							×			٠											
City				,			×	٠		,	c	v			S	t	a	te	9	•	÷		i v	v		,		•	è		

Memories of Home REVERIE



Just one of those pretty and practical pieces that all the pupils ''fall or.

SAMPLE 15c IF YOU MEN-TION

WALTER JACOBS, 8 BOSWORTH ST., BOSTON

MUSIC PRINTERS AND ENGRAVERS The Largest Lithegraphic Plant in New England
Devoted exclusively to the printing of music by every
processe. We furnish effective designs and make titles by all
processes in one or more colors. We arrange music, revise
4888, and secure copyright if you desire. No orders too
small to receive attention.

Prices Low

Correspondence Solicited

JOHN WORLEY CO., 40-48 Stanhope Stree

Published WALTER JACOBS Boston Mass.



A Practical Series of DRAMATIC MUSIC for

Motion Pictures

by HARRY NORTON Photoplay Pianist and Organist PIANO SOLO, 50c. NET, EACH BOOK

Contents, Volume I 🗏

- 1. Hurry-for general use; pursuit, races. 2. Agitato-for scenes of tumult, struggle, con
- 3 Plaintive-expressive of wistful sadness yearning, meditation. 4. Mysterioso-depicting stealthy action, bur
- glary; either dramatic or comedy.

 5. Furioso—for scenes of battle, hand-to-hand
- 6. Agitato-for general use; depicting agitation 7. Love Theme—for pastoral scenes, love

conflict, storm, riot.

- making. 8. Hurry—for general use. 9. Pathetique-expressing pathos, deep emo
- tion, grief. 10. Combat—for sword fights, knife duels.

 11. Dramatic Tension—expressive of sup
- pressed emotion, pleading. 12. Marche Pomposo-for scenes of regal splendor, pomp, ceremony.

Contents, Volume II

- 13. Hurry-for general use. 14. Agitato Mysterioso—depicting
- rious dramatic action, plotting. 15. Appassionato-for emotional love scenes parting, visions of absent ones.
- 16. Storm Scene—storm brewing and rising, wind, rain.

 17. Dramatic Tension—for subdued action
- tense emotion.
- 18. Presto-for rapid dramatic action, pursu
- on horses or by automobile.

 Doloroso—depicting grief, anguish.
- 20. Hurry—for general use.
 21. Dramatic Mysterioso—depicting in-
- trigue, plotting, stealthy dramatic action. Agitato-for general use; confusion, hurry.
- 23. 24. Hurry—for general use.
 Grandioso Triomphale—depicting vic

tory, victorious return, grand processional Nos. 1 to 12 inclusive also published for

ORCHESTRA Practically and Effectively Arranged by R. E. HILDRETH 8 Parts and Piano, 30c. net, Each Number

(lst Violin, 'Cello, Bass, Flute, 1st Clarinet', Cornets, Trombone, Drum and Piano.')
Note—The "8 Parts and Piano" will not be broken or parts substituted.

Additional Parts are 5c. Net, Each 2d Violin, Viola, 2d Clarinet, Oboe, Bassoon, Horns, Organ Extra Parts, 5c. Net each; Piano 10c. Net.

Published by

Walter Jacobs 8 Bosworth St., Boston, Mass.

Melody Professional Service Dept.

Important Announcement to Lyric Writers and Composers

MELODY is constantly receiving letters of inquiry from readers who desire the assistance of a professional composer and arranger of songs and instrumental music. While up to this time Melody has not felt obligated to give lyric writers or composers assistance other than that available through our free criticism columns, the demand for additional help, especially on the part of amateur and semi-professional lyric writers, has become of such proportions and so incessant that we have decided to establish a special composing and arranging branch. We have, therefore, made the necessary staff and equipment additions to provide a Melody Professional Service Department, the purpose, scope and restrictions of which are stipulated in the following paragraphs.

Melody's Professional Service Department offers the services of a professional composer and arranger of national reputation, who will arrange did statement of our opinion. melodies, compose music for song poems and carefully edit and revise and properly prepare manuscript for publication. This work will include, when required, the services of a lyric writer of established reputation, who will also did. edit, correct or compose lyrics complete, as

The scope of the Melody Professional Service Department is confined absolutely within the limits implied by its name. The Department will not undertake to publish any composition, either in the magazine's music section or otherwise, assuming responsibility only for such professional services as are outlined herein. To this end we are able to make no guarantee whatsoever, except that all work will be musicianly, and when manuscript is delivered it will be complete and flawless and ready for the engraver and printer, or for the eyes of the most critical publisher. In short, our one guarantee is the high-grade, original and perfect workmanship of a first-class professional department.

Only meritorious compositions will be handled.

As a general rule we do not advise writersespecially amateurs—to publish their own compositions if a reputable publishing house can be interested. While the greatest waltz success of today, Missouri Waltz, was first published by the composer—likewise Chas. K. Harris "After the Ball and other hits—these instances are not common, and the safe plan is to submit finished, common, and the safe plan is to submit finished, workmanlike manuscript to the publishers, who have means for properly exploiting compositions and who are always on the watch for new and original numbers of "hit" calibre. However, in cases where composers, with full knowledge of the conditions, desire to assume the responsibility for publishing their numbers, we will furnish such advice and information as our long connection with the publishing field affords.

Estimates submitted only after receipt of manuscript, accompanied by self-addressed and stamped envelope. No responsibility assumed for manuscript submitted without sufficient postage (letter rates) for return. Charges will be based on the length and style of composition Lyrics or music obviously unworthy of the efforts of our staff, or which in our opinion promise as commensurate with first-class work.

Bear in mind that this department is instituted solely as an accommodation to subscribers and readers of MELODY, offering at a nominal cost the services of one of the Country's best professional departments—and nothing more, except advice, which is free. Part of that advice we deliver now: Don't send us your manuscripts unless you have confidence that they are worthy of our best efforts, and don't ask us to do anything more than is outlined in the foregoing paragraphs. Address all communications to

Melody Professional Service Department & Boston, Mass.

A. F., Ypsilanti, Mich.

the whole business and don't repeat the bothering with. same mistake twice.

Nac., Ripon, Wis.

someone beat you to it with another Little playmate, you haven't one chance in a thousand of getting one penny for or out of your song. You fell, and fell hard for the old, old game of paying an unknown for a punk musical setting. Your seasons poem has flet heafs. Poison as a song poem has flet heafs. known for a punk musical setting. Your as a song poem, has flat hoofs. Poison words are quite pretty and certainly de- it. "Once in a While" hardly contains serve much better music. Just forget enough originality to make it worth

J. LeB., Lynn, Mass.

"Heaven Was Lonesome without You" "Lonesome Trail" is a thoroughly good is a beautifully written and well put tosong. The poem is sensible and well put gether Mother poem. Of course, while together; the music is catchy and very there is always room for another good correctly arranged. This number should Mother song on the market, I think that enjoy a fair sale. "Land of Love" is a the music-buying public is rather tired pretty ballad-poem, but unfortunately of this style of ballad. You have a very falls as flat as a pancake in the last line fine and keen sense of lyrical proportion, of the chorus. I think you should change and should try your good right hand at the sense in this line so as to give the a lot of song poems. Most all of your whole lyric a brighter tone. "Wonder-titles sound good to me, but a title alone ful Land" is a fine and shining example is no earthly good unless worked up of a "Dixie" song poem, but, as you say, into a song poem. Call again, neighbor.

Great Offer to Teachers and Musicians

An ounce of proof is worth a pound of promise. Making claims is easy—"making good" is the real test of merit. Hundreds of Music Teachers and Successful Musicians claim that they have been greatly benefited by the Siegel-Myers Correspondence Courses. They write us to that effect and we cheerfully accept their enthusiastic statements as single and truthful. You're welcome to these letters. We will send you as many as you care to read. But, after all, we realize that this is merely "hearsay" evidence to many readers of this publication who have as yet no direct personal knowledge of what it really means—for example—to

Study Sherwood Piano Lessons and Harmony Under Rosenbecker and Protheroe

If it were possible for Sherwood, pupil of Liszt, endorsed by Paderewski, Leschetizky, Moszkowski, and other world-famous artists, to come right into your home and offer you his personal instruction at nominal expense, you would eagerly and gratefully thank your lucky stars, for the opportunity. Yet that opportunity is yours today, in every vital essential. We bring Sherwood to you—Sherwood, the Great Master at his best—the very cream of his completed life's work as Teacher, Concert-Pianist and Lecturer—in the

Sherwood Normal Piano Lessons and University Extension Lectures on the Art of Teaching Music

This course of weekly Normal Piano Lessons, examination papers and University-Extension Lectures on the Art of Teaching contains the fundamentals of a broad and solid musical education, and the principles of successful teaching. It contains the vital principles—the big things—in touch, technique, harmony, melody, phrasing, rhythm, tone production, interpretation and expression. It gives a complete set of physical exercises for developing, strengthening and training the muscles of the fingers, hands, wrists, arms and body, fully explained, illustrated and made clear by photographs, diagrams and drawings. These physical exercises show how to train over 50 muscles of the arms and hands alone which are used in piano playing.

HARMONY A knowledge of Harmony is absolutely essential to round out your musical education. It adds wonderfully to your equipment both as a Teacher and Performer. Without it you limp along on the crutch of "unpreparedness." We offer you a complete course of weelly Harmony lessons at small cost in the privacy of your own home. These lessons, prepared by Mr. Adolph Resenbecker, former famous Soloist and Conductor and pupil of Richeter and Dr. Daniel Protheroe, Eminent Composer. Choral Director and Teacher, can be secured only from us.

Each lesson is an orderly step in advance, clear, through and correct; not the mere mechanical application of dry-as-dust rules, but an interesting, intelligent, thoroughly practical method that grips your attention and stimulates your ambition to succeed from the very beginning. A written examination on each lesson, in connection with ample original work, develops your knowledge and firmly fixes the important principles in your mind.

Harmony Teaches You To

1. Analyse Music, thus enabling you to determine the key of any composition and its various harmonic progressions.
 2. Transpose At Sight more easily accompaniments which you may be called upon to play.
 3. Harmonise Melodies correctly and arrange music for bands and corchestras.

Warning Many teachers have written us that they have been proposed by against expressential by Inference no lessons except the course he presential by Inference no lessons except the course he presonally prepared as Director of the Piano Department for the Siegal-Myrar School surprised as Director of the Piano Department for the Siegal-Myrar School surprised as Director of the Piano Department for the Siegal-Myrar School surprised as Director of the Piano Department for the Siegal-Myrar School surprised and Director of the Piano Department of the Piano

History of Music By Glenn Dillard Gunn, noted writer and musician. This History Course of Music. A valuable library of text-books is included Analysis and Appreciation by By Dr. Heft, noted European Violinist, pupil of Dancia—grey green was an appropriessive manner.

Advanced Composition

Personally conducted by Herbert J. Wrightson, distinguished theorist and composer. This is the most advanced musical course given by any school in America.

During the seven years that our announcements have appeared in this publication we have had splendid results. Hundreds of readers have enrolled and successfully mastered one or more of our courses. Yet there are many friends of this publication who have never responded even to the attent of inquiring for full information about our school.

We feel that the readers of this publication are doing themselves—as well as us—an injustice by remaining "mute." And it is to this class who little realize the wonderful worth of these lessons that we have decided to make

Unprecedented Special Offer Just sit right down now and write us a friendly letter telling us in your own way about your musical ambitions, your strong and weak points—how long you have studied music (if at all)—what courses you are particularly interested in, whether you have studied Harmony. We would like to know your age, whether you teach, play, sing—in short, write us in confidence just what you would feel perfectly free to tell us if you called in person at our school. Then just as soon as we get your letter, we will select and send you—absolutely free of cost—6 regular lessons, each treating of some important principle of personal interest to you. These will not be mere sample extracts or abridgments, but the genuine original lessons exactly such as we send to our regularly enrolled students in the Normal Piano, Harmony, Advanced Composition, Public School Music and Choral Conducting Courses.

Kindly let us hear from you at once and, remember the Alexandre and Composition. Kindly let us hear from you at once and, remember, the 6 lessons are pasitively sent—yours to do with precisely as you like, without the slightest obligation to us.

UNIVERSITY EXTENSION CONSERVATORY

6133 SIEGEL-MYERS BLDG.

CLARENCE EDDY, Dean

CHICAGO, ILLINOIS

JAZZ NOTES

By Jimkin

"Peter Gink? Peter Gink?" And then, as you recognize the distorted melody, "Oh, yes, I see -Grieg's 'Peer Gynt' of course, and this is 'Anitra's Dance.'" "The music is obviously taken from the well-known 'Peer Gynt Suite,' but is so subtlely altered, and so changed from its dramatic character by the smooth, equable tone quality of the saxophones, that it rises to the heights of satire. There is something absolutely insolent about this clever travesty by George L. Cobb," says the Victor

anyhow.

"No waste in Paris," says Secretary Lansing in an interview upon his return from France. And to think that before the war Paris was the home of the perfect 36!

"I Know What it Means to be Lonesome," a recent release of Leo Feist, Inc., which that firm purchased from Kendis & Brockman, is to be given great publicity by its new owners.

The Imperial Society of Dancing Teachers, London, recently held an annual congress at which were introduced several new dances designed to "supersede jazz, the fox trot and all other dances," according to officials of the organization. What a

Carroll Shannon, the young Irish-American tenor,

Record Catalog. Even if you don't know a thing about "Peer Gynt," it's a mighty good one-step, tured in a new comic opera. He has been engaged to make records for several companies.

Jack Mills, who was professional manager for McCarthy & Fisher, is now in business for himself. He intends to publish popular-priced music exclusively.

"My Baby's Arms," sung with great success by Delyle Alda, prima donna of this year's Ziegfeld "Follies," is the joint composition of Joe McCarthy and Harry Tierney. Harry also composed the score for the "Midnight Whirl" and some numbers of "The Royal Vagabond."

W. C. Handy, of the Pace and Handy Music Co., Inc., has received from the St. Louis (Mo.) Chamber of Commerce a large photo of the city's sky-line, in recognition of his work as author of "St. Louis

PHOTO-PLAY PIANISTS

Solve Your Music Problem.

Gordon's Motion Picture Collection

In Two Volumes, Price 50 cents each, postpaid

Volume I Contains Music for Nineteen Common Types of Pictures

(SAMPLE PICTURE) WESTERN MELODRAMA

No. 1 Theme for Lively Openings, Merrymaking, etc.

No. 2 For Love Scenes, etc. No. 3 Indian Music.

No. 5 Mysterioso.

No. 4 For Death or Sad Scene

No. 6 For Combats, Struggles, etc. No. 7 For Comic Scene.

Volume II contains music for 43 miscellaneous Scenes and Effects such as storms and battle scenes; animal cries and railroad train effects; national airs, etc. Use it in conjunction with Vol. I.

> COMPREHENSIVE—PRACTICAL—A BOON TO PIANISTS Send \$1.00 for them now or ask for circulars

HAMILTON S. GORDON

141 West 36th Street NEW YORK, N. Y.

WONDERFULLY FAVORITE MARCHES for PIANO

"Mothers of Democracy" "The American Red Cross" "On the Square"

Ask to hear these Records on Phonographs

PANELLA MUSIC CO., Pittsburgh

"THE MASTER SYSTEM"-HARMONY-COMPOSITION-ARRANGING Just Off the Press! A neat folder displaying photo of the author and enumerating some rather pertinent claims of merit for this system of teaching. Make me prove them! Send for your

WALT. C. WICK 223 Sunset Bldg. Bellingham, Wash. MMS. criticised and corrected. \$1.00 if under 100 measures

Music Printing & Engraving PLATES BY ALL PROCESSES
Melodies Composed and Arranged for all purpos
U. S. and Foreign copyrights secured
Write for samples and low prices Warner C.Williams & Co., Dept. 9, Indianapolis, Ind. (Largest Publishers of Syncopated Waltzes in the world)

Forrest Thompson's Latest

"Forgive Me Dear" (For The Wrong That 15c "Flower Of The Orient" One-Step 15c Both for 25c stamps or mone J. Forrest Thompson, 2822 W. Madison St. Louisville, Kentucky

Be sure to get these Song Hits

KATE ROSKOPP, Mt Clemens, Mich.

The class of '99 at Yale College has offered a

prize of \$1,000 for a new musical setting to the class-song "Bright College Years," which now carries the air of "Die Wacht am Rhein." Easy picking for some genius of Tin Pan Alley. "The White Heather," issued in conjunction with the Paramount-Arteraft picture of the same name,

is reaping the benefit of the co-operation of film exchanges, motion picture exhibitors and sheet-music and syndicate stores. It also has been recorded by a number of talking-machine and player-

"Tve Béen A-Longin' for You," has been received by more than five thousand orchestras, and these are giving it great publicity. Added to this, the Fisher-Thompson Music Company of Butte, Montana, are using the trade and professional papers extensively to boost the song, and from esent indications it bids fair to become one of the big successes of the season.

Eddie Mack's Quintet has done some novel 'plugging" for Kendis-Brockman numbers during summer. Besides singing in the leading cafes at Atlantic City each evening, they appeared on the beach in the daytime togged out in bathing suits on which was embroidered "Golden Gate," and sang thispopular number and "Wait Till I Get You Alone" to the crowds that gathered around.

"Say Yes To Me," "That Tantalizing Fox Trot Melody," "Meet Me at the Movies, Dear" and "Ching Ching Fee" are big sellers, and are being taken up by many vaudeville artists, report the Elk Music Co., of Binghamton, N. Y.

Although Irving Berlin, Inc., has only just been established, Sol Bernstein, manager of the new firm,

promises that the first Berlin songs to be published by that house will surpass in popularity any of the author's previous efforts. Some promise!

Forty thousand dollars was recently refused for "Tell Me" by Maurice Richmond, selling agent for the song, which is a ballad fox trot by J. Will Calla-han, with music by Max Kortlander.

Frank Warshauer, whose "Rainy Day Blues" has proven popular as a phonograph record, is the author of a new novelty entitled "My Cuban Dream," which is already a big feature with the big Broadway

Walter Scanlon, the song-writing tenor, is spending his vacation making records. Next season he will open in the Hammerstein production of "Some-body's Sweetheart," in which he scored a big hit on

"Dear Heart" by W. C. Polla, whose "Gondolier" was the hit of a dozen years ago, has reached the 400,000 mark.

That popular music is "looking up" seems assured when a publishing house goes in for rotogravure full page "ads" in New York Sunday newspapers. Such a campaign has been launched by Leo Feist, Inc., and during the past month the Tribune carried a page boosting "When You Look in the Heart of a Rose," and the Times another, while the opening of the season will see big space utilized in the country's greatest dailies, weeklies and monthlies to announce the firm's hits.

That the instrumental composition is again coming into its own is evidenced by the great demand for the "Missouri" waltz, and the fact that at present no less than four of the reigning hits on the market are of this type. The stirring music of the big war bands, to say nothing of the thousands of orchestras throughout the country, has done much to awaken interest in the instrumental number, and the returning soldiers are displaying a great liking for this style of composition.

Remick's Song Shop in San Francisco, Cal., recently remodelled at a cost of \$10,000, now has show windows on two streets and is one of the bright spots on Market Street.

Herbert Johnson's Sacred Songs



Speak for Themselves

O MAY MY WALK BE CLOSE WITH GOD. HIGH VOICE. SACRED SONG.



Complete Copies

Your Music Dealer's



THIS LIST IS REVISED FROM MONTH TO MONTH 🚥

On the Popular Vocal and Instrumental Hits of the Day, Latest Operatic Successes and the Universally Recognized Steady Sellers

THIS DEPARTMENT has been inaugurated primarily in the interest of MELODY subscribers distantly located from the big metropolitan centers, where the facilities for keeping in close touch with the large output of the various American publishers are usually very limited. Subscribers can safely order any piece of music herein announced as having received the stamp of public approval, for no inducement will be allowed to influence the listing.

REGARDLESS OF MELODY'S PERSONAL OPINION OF THE MERIT ON NEW NUMBERS, NONE WILL BE CATALOGED UNTIL THEY HAVE BECOME PRONOUNCED SUCCESSES.

VOCAL

After All
After You've Gone
A Good Man is Hard to Find
Alcoholic Blues
Alcoholic Blues
Alabama Lullaby.
And That Ain't All
Anything Is Nice From Dixie
Are You from Heaven?
Battle Song of Liberty
Beautiful Girl of Somewhere
Blue Ridge Blues
Break the News to Mother
Breeze Blow My Baby Back
Bring Back Those Wonderful Days
Broken Blossoms Broken Blossoms Can You Tame Wild Women? Casey (K.C.) Cathedral Chimes

Chong
Come on Papa
Cootie Tickle, The
Daddy Long-Legs
Dallas Blues
Dear Heart Dear Heart
Dear Old Pals
Don't Cry Little Girl Don't Cry
Don't Cry Frenchy
Don't Forget the Salvation Army
Frenching Sour I stage the Caracter I and general Sevening Everybody Wants a Key to My Cellar Evry Day Everything is Peaches Down in Georgia Eyes, That Say I Love You Farewell (Aloha Oe) For Johnny and Me Friends

Friends
Frenchy Comes to Yankeeland
Garland of Old Fashioned Flowers
Gates of Gladness
General Pershing
Girl of Mine

Girl of Mine
Good-Bye Wild Women
Granny
Greatest Story Ever Told
Hand That Rocked My Cradle
Have a Smile
Hawaiian Dreams
Heart Breaking Baby Doll
He's Had No Lovin' for A Long Long Time
How Can You Keep Them Down on the Farm
If I'm Not at the Roll Call
Ain't Got Weary Yet I Ain't Got Weary Yet

30c.List—VOCAL

A Dream
A Perfect Day
Asleep in the Deep
Beal Street Blues
Beautiful Isle of Somewhere
By the Campfire
By the Watermelon Vine
Carry Me Back to Old Virginny
Do You Remember
Dreamy Alabama
Egyptland Golden Gate
I Love You Truly
Kentucky Babe
Lil Liza Jane
Little Pink Rose
Mammy's Lullaby Mammy a Lunau, Oasis
Oh What a Pal Was Mary
Rose Room
Sing Me Love's Lullaby
Some Day When Dreams Come True
Star of the East
Sweet Hawaiian Moonlight
Sweet Siamese Tell Me
Tents of Arabs
Story Book Ball
Vamp, The
Western Land
When the Boys Come Home
When You Look in the Heart of a Rose
Yogiland
Arabian Nights Vocal or One-Step
Dest iny Vocal or Waltz
Hindustan Vocal or Fox-Trot
Kentucky Dreams Vocal or Waltz
Moonlight Vocal or Waltz
Oriental Vocal or Fox-Trot
Russian Rag Vocal or Fox-Trot
Sand Dunes Vocal or Inst.
St. Louis Blues

INSTRUMENTAL Blue Rose Waltz
Bluin' the Blues
Chapel in the Mountains
Chicken Reel
Chapel by the Sea
Croon Time Reverie
Dream of Heaven Waltz
Egyptian Nights Fox-Trot

15c. Each — THIS LIST — 15c. Each

I Ain't Got Nobody Much
I Found You
I Know What It Means, To Be Lonesome
I Want a Doll
The Forever, Building Castles' in the Air
I Ain't Got Nobody and Nobody Cares
I'm Glad I Can Make You Cry
I'm, a Real Kind Mamma
I'm Going to Break the Mason Dixon Line
I'm Hitting the Trail to Norman y
I'm, Sorry I Made You Cry
I've Found the End of the Rainbow' I
I've Lived, I've Loved, I'm Satisfied
Indianola
In the Heart of a Fool
In the Land of Beginning Again
Irishman Was Made to, Love and Fight
Ja-Da

Irishman Was Made to L Ja-Da Jazz Baby Jazzing the Blues Away Jerry Joe Turner Blues Johnny's in Town Just You Just for Me and Mary K-K-K Katy Kisses

K-K-K Kaly
Kisses
Knock the Bull Out of Bolsheviki
Land of Jazz
Lullaby Time
Mama's Blues
Mammy O' Mine
Mammy's Chocolate Soldier
Memories
Me-Ow
Mickey
Minnie Shimme for Me
Music on the Wedding Chimes
My Belgian Rose
My Dream Girl
My Chocolate Soldier Sammy Bey
My Little Ramblin' Rose
Mummy Mine
Naomi
New Moon, The
Nona

Nona
Oh Death Where Is Thy Sting
Oh Frenchy
Oh Helen
O How She Could Spanish
Old Grey Mare, The

Fairy Kisses Waltz Hearts and Fowers Kiss of Spring Waltz Kiss of Spring Waltz
Meditation
Mighty Lak a Rose Waltz
Melody of Love
Maple Leaf Rag
National Emblem March
Our Director
Peter Gink
Rainy Day Blues
Sand Dance
Star of the Sea
Sunset in Eden Waltz
Turkey in the Straw
Wedding of the Fairies
Wedding of the Winds

35c. List—VOCAL

Singapore
Sipping Cider Through a Straw
Smiles
Somebody's Waiting for Someone
Some Day
Some Day 1'll Make You Glad
Some Sunny Day
Sweet Little Buttercup
Sunshine (Spread all the Sunshine'you can)
Take Your Girl to the Movies
Tackin' 'em Down
Tears

Tackin' 'em Down
Tears
Tears Tell The Story
That's the Meaning of Red, White, and Blue
That Wonderful Mother of Mine
They Were All Out of Step But Jim
Till We Meet Again
Tishomingo Blues
Tumble Down Shack in Athlone
Turkestan

Tumble Down Shack in Athlone
Turkestan
Up In Mabel's Room
Wait and See
When Ireland Comes Into Her Own
When the Preacher Makes You Mine
While the Incense is Burning
You're Making a Miser of Me
You're Some Pretty Doll
You're Still My Old Sweetheart
You Can't Blame the Girlies
You Can't Blame the Girlies
You Cannot Shake that Shimmie Here
You'll Find Dixieland in France

Absent
At Dawning
Beautiful Ohio Vocal or Waltz
Carissima
Doan Ye Cry, Ma Honey
Glowworm
Heidelberg
I'm Forever Blowing Bubbles

PIANO

After Glow (A Tone Picture)
Alohaland Waltz
Aloha Os Syncopated Waltz
Big Ben One Step
Battle of Gettysburg March
Ben Hur Chariot Race March
Burning of Rome March
Burterflies Morceau
Cairo Fox-Trot
Calice Rag
Chirpers The
Columbia's Call March
Commander, The March
Dance of the Steletons
Dream of Spring Morceau
Eileen Syncopated Waltz
Fairy Flirtations Dance Caprice
Flight of Fancy
Floreine Waltz
Four Little Blackberries
Fire Alarm March
Hawaiian Blues
Hawaiian Dreams Waltz
Home Sweet Home Medley Waltz
Home Sweet Home Medley Waltz
Home Sweet Home Medley Waltz
Home Sweet Home Reverie
Il Trovatore Syncopated
Indian Sagwa March
In the Bazaar Oriental
Jogo Blues
Kansas City Blues
Memories o' Home Reverie
Midnight Fire Alarm March
Moonlight Wooing Valse
Memories o' Home Reverie
Midnight Flyer March
Napoleon's Last Charge
Our Sammies March
Paul Revere's Ride March
Repasz March
Rubber Plant Rag
Sandy River Rag
Sing Ling Ting Chinese One-Step
Some Shape One-Step
Some Shape One-Step
Some Shape One-Step
Some Shape One-Step
Tehama Intermezzo
Tendre Amour Serenade
Turkish Towel Rag
Luciad Nations

Lonesome That's All
Just a Wearyin' for You
Magic of Your Eyes
Message of the Violet
Missouri, The Vocal or Waltz
Mother Machree
My Rosary for You
My Wild Irish Ross
Somewhere > Voice is Calling
Sunshine of Your Smile
Sweetest Story Ever Told
There's a Long Long Trail
When Irish Eyes are Smilling
Where the River Shannon Flows

INSTRUMENTAL INSTRUMENTA
El Capitan March
King Cotton March
Kiss Me Again Waltz
Liberty Bell March
Lights Out March
Manhattan Beach March
Ragging the Scale
Robin's Return
Stars and Stripes Forever March
Washington Post March
Wayside Chapel

Orders sent direct to Melody "MELODY SHEET MUSIC SERVICE" 8 BOSWORTH ST., should be addressed to BOSTON, MASS.

'A SAD TALE BRIEFLY TOLD" on page 5 should have the immediate attention of every subscriber.

MONTHLY MAGAZINE FOR LOVERS OF

Volume III

November, 1919

Price 10 Cents

9

FEATURES IN THIS ISSUE

Commercializing Music. By Axel W. Christensen Little Song-Shop Talks Patti and Popular Patter To Dream or To Fly Chicago Syncopations. By Axel W. Christensen Just Between You and Me. By George L. Cobb

MUSIC

Dreamily Drifting. By Walter Rolfe Waltz for Piano

The Road to Peaceful Valley Words by Alvan C. Stuart Music by Ted Hamilton, The Butterfly. Theo. Bendix

New Arrangement by Norman Leigh Morceau Characteristique for Piano

Feeding the Kitty. By George L. Cobb

PUBLISHED BY **BOSTON MASS** WALTER JACOBS